

Bulletin

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AUTUMN 2018

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WELCOME TO ISSUE FIVE OF OUR QUARTERLY NEWSLETTER

We have now moved offices:

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What a change we are seeing on the world stage and who knows what the future holds. The only certainty is that we cannot change this, but what we can do is to adapt if it affects us. Interesting times!

Sarah Quirk
Managing Director,
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Forward planning for the Budget

With the next Budget approaching, it may be worth reviewing your finances now.

The Budget will be in the autumn this year – possibly November. Changes to tax rates are expected this time, after the various consultations that were started in the spring.

The draft Finance Bill 2018-19 was published in early July which contained no major surprises, but several consultations underway could result in some major announcements. For example, the Office of Tax Simplification has been examining the options for simplifying the administration of Inheritance Tax (IHT), with its report due in autumn.

One possibility is that elements of IHT business relief will be 'simplified' by being abolished, which could restrict, or even end, the growing use of IHT-relieved AIM-based share portfolios in estate planning

Potential tax increases

In a June speech at the Royal Free Hospital, the Prime Minister announced increased NHS funding of £20.5 billion by 2023, saying this will mean taxpayers will contribute a bit more in a fair and balanced way.

We will have to wait until the Autumn Budget to see how the Chancellor expects to raise the necessary revenue. One suggestion from multiple sources, including the Royal Society for the Arts, is a flat rate of relief for pension contributions, which could raise revenues for the Exchequer.

Please get in touch if you would like to discuss your options before the announcement.

✦ The levels and bases of taxation, and reliefs from taxation, can change at any time. The value of any tax relief depends on individual circumstances.



In early July the Treasury was reportedly investigating a 25% flat rate of relief for pension contributions.

TAX

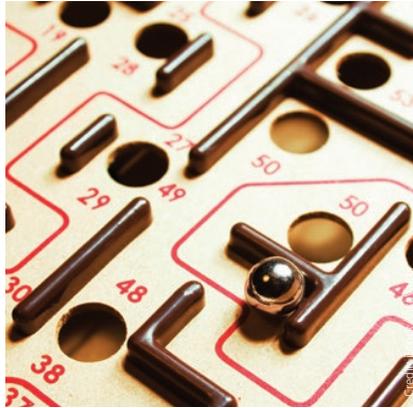
Caught by the pension tax trap?

Those looking to cash in part, or all, of their personal pension need to check they do not pay too much tax.

The 'pension freedom' rules allow anyone aged 55 or over to access their personal pension funds, but there are complex rules on how withdrawals are taxed. Issues can occur if you take a one-off lump sum – an 'uncrystallised fund pension lump sum withdrawal' (UFPLS) – perhaps to re-invest, to buy a holiday or to pay off debts. This differs from using a personal pension to provide a regular income, through a drawdown plan or annuity.

Your pension provider will apply an emergency tax code, which assumes you are withdrawing the UFPLS on a monthly basis, unless it has an up-to-date tax code for you.

For example, if you take a UFPLS of £10,000 from your pension at the start of the tax year, HMRC may assume you will take an income of



£120,000 a year from your pension and tax you accordingly. If you don't take monthly amounts, you are likely to pay too much tax.

Avoiding the charge

As emergency tax codes are generally only applied the first time people access their

pension funds, one option is to make your first withdrawal a nominal amount, say £100.

The emergency tax code is still applied, but this triggers HMRC to adjust your tax code and send an updated and correct version to your pension provider. Once the new code has been issued, any further, larger withdrawals are taxed correctly.

You may be able to claim a rebate, either through your tax return at the end of the tax year, or by submitting the appropriate form to HMRC if you need the rebate more quickly.

If you are planning to withdraw a lump sum from your pension, or are concerned about a recent withdrawal, please get in touch.

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INVESTMENT

Illuminating fund fees

When comparing fund costs, there are a range of different figures investors need to look out for.



Investor factsheets can contain a mix of different acronyms, but the most important figure is the OCF – the Ongoing Charges Figure.

The OCF covers the annual management charges on the fund (also known as AMCs), as well as a variety of other operating and administration costs. All regulated funds now must display their OCF. This charge is applied to the total value of your fund, not just your contributions, which makes them a useful way to compare charges between funds.

The OCF supplanted the Total Expense Ratio (TER) in 2012. The TER was broadly similar, but

the OCF includes additional research charges. However, neither of these terms include the costs of buying and selling assets within the fund, such as stockbrokers' commissions, dealing charges and stamp duty.

Transaction costs can vary significantly from fund to fund, partly depending on how frequently the manager buys and sells shares. Since January 2018 fund managers have been obliged to include information on their transactional costs alongside the OCF.

Transactional costs are projected based on previous actual dealing charges and can be a useful way for investors to understand what these additional costs might be. These fund charges won't include any platform costs, nor initial charges.

If you would like to discuss your investment choices further, please get in touch.

✦ The value of an investment with St. James's Place will be directly linked to the performance of the funds you select and the value can therefore go down as well as up. You may get back less than you invested.

INVESTMENT



NS&I limits investments

National Savings & Investments (NS&I) have announced a change to the terms of their Guaranteed Income Bonds and Guaranteed Growth Bonds.

Rather than cut interest rates in June, NS&I slashed the maximum investment in each issue from £1,000,000 to £10,000 – although the lower limit does not apply to those reinvesting maturing bonds.

It could be interpreted that NS&I or, more accurately, the Treasury does not want any more savers' money. It is not that the government has stopped needing to borrow – far from it – but for now it could be much cheaper and easier to sell government bonds (gilts) to institutional investors. Whereas the NS&I 3-year Guaranteed Income Bond pays 1.9%, the yield on a 3-year gilt is under 1% according to TradeWeb in July.

If NS&I's change has hit your savings plans, talk to us about the other options available through St. James' Place.

PLANNING

Financing a child's future

Financing a child's path to adulthood is a serious commitment for parents.

Any new parent will tell you a child is expensive from the outset: there is so much to be bought to cater for a new member of the family. But this is just the first step of many building up to a child's financial independence.

The first ongoing cost encountered is often childcare. There is some government help available, which varies across the UK, but these schemes come with specific requirements and often need supplements because of time constraints or exclusions. For example, 'free' childcare for three- to four-year-olds in England may only cover 38 weeks of the year and may not include costs such as lunches, as outlined on GOV.uk.

Education, education, education

The costs can jump dramatically at the next stage of education if you choose private schools. Average junior school day fees are £4,342 a term, while at the other end of the journey, sixth form boarding school fees are £11,821 a term, according to an April 2018 report from the Independent Schools Council (ISC). The report also explains that school fees also normally rise faster than general price inflation: fees increased by an average of 3.4% from 2017 to 2018, the lowest rise since 1994. Education increasingly has costs attached for children at state schools as well, whether it be requests for materials from schools or technology requirements, such as laptops.

Thanks to reforms in tertiary education, costs can now rise further once university education starts. Again, the rules vary throughout the UK's constituent parts. Tuition fees are up to £9,250 for English residents at English universities, £9,000 for Welsh residents at Welsh universities, £4,160 for Northern Irish residents at Northern Irish universities but nothing for Scottish residents attending Scottish universities, according to UCAS. Fees are typically financed by loans, which also provide for student maintenance. This is often the first time a young adult will manage their own finances.



Out into the world?

The result is that graduates can emerge into working life with significant debts, to be repaid out of earnings. For example, in England, in August the Department for Education set repayment at 9% of income above £25,000 a year (for a plan 2 loan), and the variable inflation-linked interest rate for loans to 6.3%. The relatively high interest rate and, in England and Wales, a 30-year write-off period, mean that five out of six student loans will never be fully repaid, according to the Institute for Fiscal Studies in October 2017.

Student debt, potentially running on until a graduate reaches their early 50s introduces another issue for parents supporting their children: funding the first home. The so-called 'Bank of Mum and Dad' has come to the fore in recent years as many first-time buyers have to rely on family assistance to gather enough for a deposit.

The picture that emerges is one where a child will need varying degrees of financial support for perhaps the first 25 years of their life. There is no single way for you as a parent - or grandparent - to handle these demands. In some instances, outright gifts may be the answer, whereas in others the use of investment via trusts or even drawing on existing pension arrangements may make sense.



The relatively high interest rate and, in England and Wales, a 30-year write-off period, mean that five out of six student loans will never be fully repaid.

The key to any solution is to start planning as soon as possible with professional advice and to integrate the process into your overall financial strategy.

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PENSIONS



Auto enrolment six years on

Pension savings have grown after six years of automatic enrolment, but more progress is required to provide most people with adequate funds for retirement.

Automatic enrolment has sharply reversed the downward trend in workplace pension membership, which hit a low of 55% in 2012 - membership is now at 84% according to the Workplace Pension Participation and Saving Trends: 2007 to 2017 published by the Department for Work and Pensions.

In April 2018 the overall minimum contribution rate rose from 2% to 5% of band earnings (£6,032 - £46,350 in 2018/19), with another increase to 8% due in April 2019.

The impact of automatic enrolment is welcome, but it is no guarantee of adequate retirement provision. For some the state pension (up to £164.35 a week in 2018/19) and their auto-enrolled pension will be enough once work stops. But for many others, such as those with patchy employment records or who are already close to retirement, it won't.

If you are worried about your retirement, start by asking us to project what your current pension arrangements may produce.

✦ Occupational pension schemes are regulated by The Pensions Regulator.

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INVESTMENT

The ins and outs of market indices

Stock market indices change more than you might imagine – despite their iconic image.

The well-known Dow Jones Index consists of a select group of 30 companies. General Electric (GE) was a founder member in 1896 and, until late June, the company had been a continuous Index member for over 110 years. Now it has been replaced by Walgreen Boots Alliance, a pharmaceutical retailer.

In the same month that GE and the Dow Jones Index parted company, MSCI, another leading index provider, made some important announcements to its key Emerging Markets Index (EMI).

In June, a first round of Chinese mainland shares (A shares) were added to the Index. Further adjustments to the EMI are scheduled for 2019:

- Saudi Arabia will be included, with a



weighting of approximately 2.6% of the Index.

- Argentina will return to the Index, having been demoted in 2009.

UK markets

FTSE Russell undertook its quarterly review of the FTSE 100 Index in June. It was expected that Marks & Spencer (M&S) would be replaced by the online-only grocer, Ocado. Ocado did enter the FTSE 100, but M&S survived for another three months.

Whether you hold index-tracking funds or active funds which try to beat their benchmark index, June's changes are a reminder that indices are by no means fixed. Let us know if you would like to discuss your investments in light of these changes.

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TAX

Thinking of making lifetime gifts?

If you are considering making gifts, make sure all your inheritance tax (IHT) liabilities are covered.

Today's treatment of lifetime gifts is extremely generous, which is why interest has increased ahead of the Autumn Budget. A point to consider when making lifetime gifts is the potential effect on the remainder of your estate.

Certain gifts will reduce your available nil rate if you do not survive for the following seven years, so your remaining estate may suffer more tax than you might expect.

EXAMPLE

Hilary has an estate of £600,000 and all of her nil rate band available. She gives her niece Ann £300,000, and in her will leaves her residual estate to her nephew, Andrew. Four years later, Hilary dies:

- Ann's £300,000 has no other allowances to offset against the gift, but is covered fully by Hilary's nil rate band (which by 2022 is assumed to be £340,000).
- Andrew's legacy has only the remaining £40,000 of nil rate band to offset against it. There is therefore an IHT bill of £104,000 on the rest of the estate, leaving Andrew with a net £196,000.

A simple way to address this problem is to arrange a seven-year term assurance to cover the extra tax on early death. For lifetime gifts that come to more than the available nil rate band, special 'inter vivos' cover can be set up to match the sliding scale of tax liability.

Alternative inheritance taxes

The Resolution Foundation Intergenerational Commission has suggested introducing a 'lifetime receipts tax'. This tax would replace IHT and would be payable on any gifts that an individual receives, to the extent that they exceed a 'lifetime receipts allowance' of £125,000.

If you are contemplating pre-Budget gifts, make sure you ask us about your liabilities.

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TAX



In the top 10%?

In May, HMRC released data about the top 10% of income earners.

The top tenth of income earners is projected to be anyone with an income of at least £57,500 in 2018/19 according to UK Income Tax Liabilities Statistics published in May. HMRC estimates that this 10% will pay about £110 billion of income tax, just under 60% of the total for 2018/19, compared to £81 billion and 53.5% in 2010/11.

The statistics reinforce the feeling of many higher earners that they are paying a growing share of tax. Above-inflation increases in the personal allowance, have been matched by frozen, or barely moving, thresholds at the other end of the tax scale.

If you would like to try to cut your tax bill, the HMRC statistics suggest you should take action yourself, not wait for the Chancellor.

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